

CONTRACT PACKAGING magazine circulation breakdown - Publisher's Statement

Subscribers to *Packaging World* magazine that indicated an involvement in the purchasing of contract packaging and related services for their company. They checked the box on our subscription form that states: "I authorize, specify, recommend or approve for purchase the following packaging products: Packaging Services/Contract Packaging".

INDUSTRY	Plant Size						TOTAL	Percent
	to 19	20-99	100-249	250-499	500-999	1000+		
01 MEAT/POULTRY/SEAFOOD	412	301	904	631	504	586	3,338	12.32%
02 FRUITS/VEGETABLES/(FRESH/CANNED)	107	93	397	226	190	92	1,105	4.08%
03 GRAINS/SEEDS/BEANS/FLOUR/NUTS	94	77	201	104	48	20	544	2.01%
04 CEREALS/BREAKFAST FOODS	18	12	65	59	61	42	257	0.95%
05 BAKED GOODS/COOKIES/CRACKERS/PASTA	222	181	575	388	261	179	1,806	6.67%
06 CONFECTIONARY PRODUCTS/SUGAR	63	44	213	183	105	64	672	2.48%
07 DAIRY PRODUCTS	104	121	594	273	116	71	1,279	4.72%
08 BEVERAGES (SOFT DRINKS/LIQUORS)	267	169	617	355	228	228	1,864	6.88%
09 SOUPS/SAUCES/DRESSINGS/SYRUPS	167	58	311	171	94	75	876	3.23%
10 FATS/OILS	13	17	56	31	3	3	123	0.45%
11 PET FOODS/ANIMAL FOODS	72	58	120	59	26	18	353	1.30%
12 OTHER FOOD AND BEVERAGE PRODUCTS	263	180	657	382	205	204	1,891	6.98%
ALL FOOD & BEVERAGE PRODUCTS	1,802	1,311	4,710	2,862	1,841	1,582	14,108	52.07%
13 PHARMACEUTICAL/MEDICAL PRODUCTS	245	127	622	479	429	558	2,460	9.08%
14 COSMETICS/TOILETRIES/BABY PRODUCTS	182	56	205	172	137	114	866	3.20%
15 SOAP/HOUSEHOLD CLEANERS	124	81	131	101	57	72	566	2.09%
16 CHEMICALS/PAINTS/ADHESIVES	223	237	719	316	133	129	1,757	6.49%
ALL CHEMICAL/DRUG/PERSONAL CARE PRODUCTS	774	501	1,677	1,068	756	873	5,649	20.85%
17 APPAREL/TEXTILES	1	9	58	38	35	31	172	0.63%
18 CONSUMER ELECTRONICS/COMPUTERS	3	18	148	94	75	113	451	1.66%
19 TOYS/GAMES/SPORTING GOODS	3	3	33	8	22	15	84	0.31%
20 PLASTIC/RUBBER PRODUCTS	5	120	437	189	71	60	882	3.26%
21 PAPER PRINTED PRODUCTS	7	87	497	194	102	75	962	3.55%
22 METAL/GLASS/WOOD PRODUCTS	1	65	572	233	187	98	1,156	4.27%
23 MACHINERY/ELECTRONIC	4	75	349	161	113	82	784	2.89%
24 OTHER PACKAGED PRODUCTS	12	8	497	344	176	160	1,197	4.42%
ALL OTHER PACKAGED PRODUCTS	36	385	2,591	1,261	781	634	5,688	20.99%
25 FOOD STORES/FOOD SERVICE	6	20	52	23	14	19	134	0.49%
26 WHOLESALERS/DISTRIBUTORS/WAREHOUSES	10	93	132	54	31	30	350	1.29%
27 CONTRACT PACKAGERS/PACKAGE DESIGN	226	85	288	88	50	41	778	2.87%
28 PACKAGING MACHINERY	104	48	119	58	29	28	386	1.42%
ALL OTHER/VOLUME PACKAGERS	346	246	591	223	124	118	1,648	6.08%
TOTALS	2,958	2,443	9,569	5,414	3,502	3,207	27,093	100%
Percentage	10.92%	9.02%	35.32%	19.98%	12.93%	11.84%	100.00%	

CONTRACT PACKAGING magazine - Circulation Breakdown by State

Total Circulation: 27,093

BY STATE - Geographical

CT	357	IL	1,953	AR	366
MA	744	IN	800	LA	168
ME	108	MI	790	OK	270
NH	91	OH	1,575	TX	1,337
RI	100	WI	1,286	W So Central	2,141
VT	88	E No Central	6,404		
New England	1,488			AZ	231
		AL	372	CO	273
NJ	1,380	KY	501	ID	182
NY	1,412	MS	180	MT	53
PA	1,495	TN	603	NM	70
Mid-Atlantic	4,287	E So Central	1,656	NV	83
				UT	281
DE	133	IA	564	WY	22
FL	956	KS	315	Mountain	1,195
GA	829	MN	813		
MD	422	MO	722	CA	2,408
NC	746	ND	85	OR	299
SC	270	NE	275	WA	462
VA	441	SD	86	Pacific	3,169
WV	96	W No Central	2,860		
South Atlantic	3,893				

BY STATE - Alphabetical

AL	372	GA	829	MA	744	NC	746	OH	1,575	TX	1,337
AR	366	IA	564	MD	422	ND	85	OK	270	UT	281
AZ	231	ID	182	ME	108	NE	275	OR	299	VA	441
CA	2,408	IL	1,953	MI	790	NH	91	PA	1,495	VT	88
CO	273	IN	800	MN	813	NJ	1,380	RI	100	WA	462
CT	357	KS	315	MO	722	NM	70	SC	270	WI	1,286
DE	133	KY	501	MS	180	NV	83	SD	86	WV	96
FL	956	LA	168	MT	53	NY	1,412	TN	603	WY	22

Sample List of *Contract Packaging* magazine Recipients.

Contract Packaging magazine will mail to 25,000 qualified professionals that subscribe to *Packaging World* and indicated an involvement in the purchasing of contract packaging and related services for their company.

FOOD & BEVERAGE INDUSTRY

Senior Manager Packaging Engr	AGRI MARK INC	MA	Cust Svc and Distribution	INJECTRON CORP	NJ
Global Procurement Manager	AHLSTROM FIBERCOMPOSITES	CT	VP Regulatory Complikance	INTERNATIONAL SPECIALTY PROD	NJ
Project Engineer	ALLIED DAMECY QSR	MA	Dir Product Dev	ISLAND OASIS	MA
Manager Maintenance	ATKINS FRUIT BOWL	MA	Mrktg Mgr	J MANNHEIMER INC	NJ
Packaging Control Specialist	AU BON PAIN	MA	Chemical Engineer	JANKO BEN SYSTEMS	MA
Pkg Product Engr	AUTOCRAT COFFEE	RI	Creative Drirector	JOSEPHS PASTA CO INC	MA
Mfg Engr	B MANISCHEWITZ	NJ	Sr Packaging Engineer	KENS FOODS INC	MA
Manufacturing Engineer	BAKER COMMODITIES INC	MA	Vice President	KRAFT FOODS	CT
QA Inspec	BAY STATE CHOWDA	MA	Purchasing Manager	LABREES INC	ME
Regulatory Compliance Office	BAY STATE MILLING CO	MA	Production Suprv	LEGAL SEA FOODS INC	MA
Production Manager	BEIERSDORF INC	CT	Mrktg Mgr	LIGHT LIFE FOODS	MA
SR Group Coord	BEST PROVISION CO INC	NJ	QA Unit Leader	LINDT & SPRUNGLI USA	NH
Buyer	BESTFOODS BAKING	CT	Maintenance Mgr	MANHEIMER A DIVISION OF MA	NJ
Cust Svc and Distribution Mgr	BLUE SEAL FEEDS INC	NH	Dir Procurement	MAPLE GROVE FARMS	VT
VP Regulatory Compliance	BRADY ENTERPRISES INC	MA	Director of R&D	MATLAWS FOOD PROD	CT
Director Product DvImpmnt	BURNHAM & MORRILL CO	ME	Purchasing Agent	MICHAEL FOODS INC PAPETT	NJ
Mrktg Mgr	CABOT CREAMERY	VT	Proc Mgr	MULTIGRAINS BREAD CO INC	MA
Chemical Engineer	CAINS FOOD INC	MA	Bulk Mfg Mgr	NECCO	MA
Creative Drirector	CAMECO INC	NJ	Gen Mgr	NEW ENGLAND CONFECTIONARY	MA
Sr Packaging Engineer	CARTERET PACKAGING INC	NJ	Project Manager	NEW ENGLAND TEA & COFFEE CO	MA
Vice President	CEDE CANDY	NJ	QA Label Control Supv	NORTHERN WIND INC	MA
Purchasing Manager	CHEF SOLUTIONS	CT	Sr Packaging Engineer	OCEAN SPRAY CRANBERRIES INC	MA
Production Supervisor	COCA COLA	NH	Directror of Operations	ORGANOGENESIS INC	MA
Mrktg Mgr	COCACOLA BOTTLING CO	NJ	Plant Mgr	PEPPERIDGE FARM INC	CT
QA Unit Leader	CONAGRA FOODS LIGHTLIFE FOOD	MA	Set Up Specialist	PEPSI COLA BOTTLING GROUP	RI
Maintenance Mgr	CONCORD FOODS INC	MA	Mfg Pkg Mgr	PFIZER CORP	NJ
Dir Procurement	COUNTRY HOME BAKERY INC	CT	Vice President Sales	PILLSBURY CORRELL	ME
Dir Procurement	CUMBERLAND FARMS INC	MA	VP CA	POLAR CORP	MA
Purchasing Agent	DAVES M K T	RI	VP OPS	PORTLAND SHELLFISH	ME
Proc Mgr	DEAN FOODS	MA	VP PCKG	POULTRY PRODUCTS	NH
Bulk Mfg Mgr	DOLE & BAILEY INC	MA	Purchasing Manager	RC BIGELOW INC	CT
General Mgr	DUNKIN DONUTS	MA	Regional Commodity Manager	RECKITT BENCKISER	NJ
Project Manager	EPIC ENTERPRISES INC	MA	Traffic Mgr	RLB FOOD DISTRIBUTORS	NJ
Vice President	FISHERY PRODUCTS INTL	MA	Vice President	SAPUTO	VT
Packaging Engineer	FRIENDLY ICE CREAM CORP	MA	Manufacturing Engr	SARA LEE COFFEE & TEA	NJ
Vice President	FRITOLAY INC	CT	Quality Engineer	SEA STAR SEAFOOD CORP	MA

PHARMACEUTICAL INDUSTRY

Vice Pres Operations	220 LABS	CA	Vice Pres Sales	INTRAPAC	IL
VP & GM	AARON INDUSTRIES INC	SC	VP CA	IVOX CORP	FL
Research Investigator	ABBOTT LABORATORIES	IL	QAS Mgr	JOSTRA BENTLEY CORP	TX
Mfg Engineer	ABBOTT LABS	IL	VP PCKG	KING PHARMACEUTICALS	TN
President	ACCU CORP	PA	Purchasing Mgr	LAMOTTE CO INC	MD
Purchasing Mgr	AEARO COMPANY	OK	Regional Commodity Manager	LIFESCAN INC	CA
Sr Manufacturing Eng	ALCON LABORATORIES	TX	Traffic Mgr	MALLINCKRODT	NC
QAS Mgr	ALCON MFG LTD	WV	Vice President	MCLANE CO INC	TX
Mgr Sls	ALLTECH ASSOCIATES INC	IL	Manufacturing Engr	MEDICAL ANALYSIS SYSTEMS	CA
Vice President Mfg	AMERICAN HEALTH PACKAGING	OH	Quality Engr	MEDSOURCE TECHNOLOGIES	MA
Packaging Manager	AMIDE PHARMACEUTICAL INC	NJ	OPS Mgr	MERCK & CO INC	VA
CEO	APOTHECARY PRODUCTS INC	MN	AST Engr	MERCK CO INC	NJ
V P HR	ASTRAZENECA LP	DE	Dist Supv	MICRO AIRE SURGICAL INSTRUM	VA
Senior Manager Packaging Engr	AVENTIS PHARMACEUTICALS	MO	Shpg Traffic Supv	MIT LINCOLN LABS	MA
Global Procurement Manager	BANNER PHARMACAPS CORP	NC	VP Mfg	MYLAN PHARMACEUTICALS	WV
Project Engineer	BAUSCH AND LOMB	SC	Maintenece Mgr	NATURES HERBS TWINLAB	UT
Manager Maintenance	BAXTER HEALTHCARE	NJ	VP Sales	NICKEY FREEMAN CO INC	NY
Pkg Control Specialist	BAYER	KS	Sr Packaging Engineer	NOVARTIS CONSUMER HEALTH	NE
Pkg Product Engr	BAYER CORP AGRICULTURE DIV	MO	Order Fulfillment Mgr	NOW FOODS	IL
Mfg Engr	BD BIOSCIENCES	NC	Purchasing Mgr	ORGANICHEM CORP	NY
Manufacturing Engineer	BECTON DICKINSON	CT	Director of Technical Bus	OSG NORWICH PHARMACEUTICALS	NY
QA Inspec	BERLEX LABOR ATOUER	NJ	Sr Project Engr	PAR PHARMACEUTICAL	NY
Regulatory Compliance Office	BIOMET INCORPORATED	IN	SR Chemist	PERRIGO	MI
Production Manager	BOEHRINGER INGELHEIM VETMEDI	KS	Team Leader	PFIZER	NJ
Sr Group Coord	BRISTOL MYERS CO	NY	Sr Dir Technical Services	PFIZER INC	NJ
Buyer	BRISTOL MYERS SQUIBB CO	NC	Mgr Packaging Mech	PFIZER INC	NJ
Cust Serv & Distribution	CAMBREX BIO SCIENCE WALKERSV	MD	Vice President	PHARMACEUTICS INTERNATIONAL	MD
VP Regulatory Compliance	CARDINAL HEALTH	PA	Packaging Engineer	PIONEER SURGICAL TECHNOLOGY	MI
Dir Product Dev	CELLTECH	NY	President	PROCLINICAL INC	PA
Mrktg Mgr	CHATTANOOGA GROUP INC	TN	Dir of Engr	PSGA	NJ
Chemical Engineer	CLARIANT	MO	Vice President	REGENERON PHARM INC	NY
Creative Drirector	COLOR SMITHS	IL	X	ROCHE COLORADO CORP	CO
Sr Packaging Engineer	COOK INC	IN	Buyer	ROXANE LABORATORIES INC	OH
Vice President	DECTON DICKINSON	NJ	Engineering Mgr	SCHERING LABS	FL
Purchasing manger	DIAGNOSTIC SYSTEMS LABS INC	TX	Principal Engineer	SCHERING PLOUGH HEALTHCARE	TN
Production Supervisor	DSM PHARMACEUTICAL	NC	Sales Exec	SENECA MEDICAL INC	OH
Sr Packaging Engineer	EDWARDS LIFESCIENCES	CA	Opers Manager	SIEMENS HEARING INSTRUMENTS	IL
Pkg Product Engr	ELI LILLY & CO	IN	Sr Principal Scientist	SOLVAY PHARMACEUTICALS	GA
Plant Mgr	ESSILOR LAB OF AMERICA	MN	Marketing Mgr	STAAR SURGICAL CO	CA
Finance Exec	FERNDALE LABORATORIES INC	MI	Packaging Engineer	STRYKER BIOTECH	NH

COSMETIC INDUSTRY

President	220 LABORATORIES INC	CA	Director of Packaging	KIMBERLY CLARK CORPORATION	WI
Sr Research Scientist - QSM	ACCESS BUSINESS GROUP	MI	General Mgr	KOLMAR LABORATORIES	NY
Packaging Engineer	ACCESS BUSINESS GROUP	MI	SR Tech	L OREAL USA	NJ
Project Engineer	ALBERTO CULVER USA	IL	Production Supervisor	LANDER CO INC	NY
Exec VP	AMERICAN INTERNATIONAL	CA	Mfg Engr	LEN RON MANUFACTURING CO	NY
Packaging Engineer	AMWAY CORP	MI	Packaging Mgr	LOREAL	NJ
Exec VP	ARIZONA NATURAL RESOURCES	AZ	AVP Purch & Tech Pkg	LOREAL USA	NJ
New Products Purch Dir	AVEDA CORPORATION	MN	Proc Engr	LOREAL USA INC	AR
Marketing Mgr	AVON PRODUCTS	NY	QC Mgr	LUSTER PRODUCTS INC	IL
QA Unit Leader	AVON PRODUCTS INC	IL	Vice President	MANA PRODUCTS INC	NY
Maintenance Mgr	BAUSCH & LOMB	NY	Mech Group IE	MARIETTA CORP	NY
Dir Procurement	BEAUTYBANK INC	NY	VP Sales	MARY KAY COSMETICS	TX
Dir of R&D	BENTLEY LABORATORIES	NJ	Production Supervisor	MAYBELLINE PRODUCTS CO	AR
Purchasing Agent	BONNE BELL INC	OH	Dir Engr	MERLE NORMAN COSMETICS INC	CA
Proc Mgr	C B FLEET COMPANY INC	VA	Dir of International MA	NATURES SUNSHINE PRODS INC	UT
Bulk Mfg Mgr	CATY US LLC	NC	Vice President	NEWWAY INC	UT
General Mgr	CCL CUSTOM MFG INC	TN	Pkg/Prod Eng	NU SKIN INTERNATIONAL	UT
Project Mgr	CERTIFIED PACKAGING	IL	Customer Service Rep	NUTRO LABORATORIES	NJ
Vice President	CHANEL INC	NY	Plant Mgr	ORALABS INC	CO
Pkg Engr	CHESEBROUGH POND & USA CO	CT	VP Operations	PACIFIC WORLD CORP	CA
VP	CLINIQUE	NY	Dir Package	PARLUX FRAGRANCES	FL
Director	COLGATE PALMOLIVE	NJ	General Mgr	PIEDMONT LABORATORIES	GA
Pur Mgr	COLGATE PALMOLIVE CO INC	NY	Sr Packaging Engineer	PLAYTEX PRODUCTS	DE
Sls Mgr	COLOMER USA INC	FL	Maint Mech Eng	PLAYTEX PRODUCTS INC	OH
SR Vice President	COMBE INC	NY	Purchasing Mgr	PROCTER & GAMBLE	NC
VP & GM	COMBE PRODUCTS LTD	PR	Promotions Design Mgr	PROCTER & GAMBLE	MD
Director	COSMETIC ESSENCE	NJ	Mat'l Mgr	PROCTER & GAMBLE	MD
Ship Supv	COSMOLAB	TN	Pkg Dev	PROCTER & GAMBLE CO	OH
Manger	COSWAY COMPANY INC	CA	Mech Mgr	PROCTER & GAMBLE MFG CO	IA
Dir, Tech Pkg Dev	COTY US LLC	NY	Director of Marketing	PURE TEK CORP	CA
Purchasing Mgr	CUMBERLAND SWAN	TN	R&D Manager	RAANI CORPORATION	IL
Corp Engr	DAVLYN INDUSTRIES	NJ	Dir Tech Pkg	REVLON	NC
Manger	DEP CORP	CA	Purchasing Mgr	REVLON INC	NJ
Packaging Engineer	DOLLY INC	OH	VP of RD & QC	REVOLN PROFESSIONAL PDTS	FL
Director	ELIZABETH ARDEN	CT	General Mgr	ROCKLINE INDUSTRIES	AR
Dir Pkg Dev	ESTEE LAUDER	NY	Global Packaging Specialist	SCHICK & WILKINSON SWORD	CT
Project Mgr	ESTEE LAUDER INC	NY	VP Operations	SCOTTS LIQUID GOLD INC	CO
President	FANTASTIBATH PRODUCTS	AZ	Vice President	SHISEID INTERNATIONAL CORP	NJ
Dir of Mfg	FIRST QUALITY PRODUCTS	PA	Senior Buyer	SOVEREIGN SALES LLC	MI
Mgr Packaigng	GILLETTE CO	MA	Vice President SCI & TECH	TAKASAGO INTL USA INC	NJ
Program Manager	GILLETTE COMPANY	MA	Production Grp Supervisor	THE ANDREW JERGENS COMP	OH

HOUSEHOLD PRODUCTS INDUSTRY

Plant Mgr	20 10 PRODUCTS INC	OR	Globe Source Mgr	JOHNSON WAX PROFESSIONAL	WI
CFO	ABM INDUSTRIES INC	CA	Sr Packaging Engineer	KAY CHEMICAL	NC
Purchasing Agent	ACS INDUSTRIES INC	RI	Sales Mgr	KELLERMEYER CO	OH
Sr Research Pkg Mgr	ALBERTO CULVER USA	IL	Mattis Mgr	KOREX CORP	MI
Owner	AMROS THE SECOND INC	NJ	SR Mfg Ebgr	LEVER BROS CO	MD
Research Associate	AMWAY CORPORATION MS 50 1	MI	Purchasing Agenct	LITTLEFORD DAY INC	KY
Purchasing Agent	AQUA MIX INC	CA	Vice President	MAINTEX INC	CA
Chief Financial Officer	AROMATTQUE INC	AR	COO	MANHATTAN PRODUCTS INC	NJ
Mgr of Pkg Supply	BIOLAB INC	GA	Proc Mgr	MARIETTA CORP	MS
Prod Mgr	BLUE CORAL SLICK 50	OH	Chief Exec Officer	METAL WORKING LUBRICANTS CO	MI
Purchasing Agent	BMC MFG	SC	Purchasing Mgr	MOC PRODUCTS CO INC	CA
VP of Sales	C B FLEET CORPORATION	VA	SR Vice President	NCH CORP	TX
Purchasing Agent	CANBERRA CORP	OH	President	NORTHERN LABS INC	WI
Dir of Advertising	CAR FRESHNER CORPORATION	NY	Company President	OAKITE PRODUCTS INC	NJ
President	CHEMICAL SPECIALISTS & DEVEL	TX	Packaging Engineer	ORANGEGLO INTERNATIONAL	CO
Senior Mgr	CHURCH & DWIGHT CO INC	NJ	Purchasing Mgr	P & J INDUSTRIES INC	OH
Sr Research Pkg Mgr	CHURCH DWIGHT CO INC	NJ	Purchasing Mgr	PENN CHAMP INC	PA
VP Mfg	CLEARON CORP	WV	Packaging Buyer	PLYMOUTH RUBBER CO INC	MA
Compqany President	CLOROX CO	CA	Engineer	PROCTER & GAMBLE	OH
Packaging Engineer	COLGATE PALMOLIVE	NJ	Mat'l Supply Mgr	PROCTER & GAMBLE	MO
Associate Director	COLGATE PALMOLIVE	NJ	Controller	PROCTER & GAMBLE CO	OH
Prg Engr	COLGATE PALMOLIVE CO	OH	Purchasing Grp Mgr	PROCTER GAMBLE	OH
Manager US Pkg	COLGATE PALMOLIVE CO INC	NY	Reliabilty Mgr	PROCTOR GAMBLE	MO
Office Mgr	CRAIN CHEMICAL CO INC	TX	Mfg Mgr	RECKITT BENCKISCR	MS
Vice President	DAWN CHEMICAL CO INC	GA	Proc Mech	ROCHESTER MIDLAND CORP	NY
Packaging Supervisor	DIAL CORP	PA	Packaging Engineer	ROCKITT BENELISER CORP	NJ
Purchasing Agent	DIAL CORP	MO	Sr Research Engr Pkg Dev	S C JOHNSON & SON	WI
SVP Chief Procurement Ofc	DIAL CORPORATION	AZ	Mfg Engr	S C JOHNSON WAX	WI
Mfg Mgr	DONALDSON CO INC	IA	Sr Research Engr	SC JOHNSON	WI
Dir Engr	ECOLAB	MN	Consulting Engr	SC JOHNSON & SON	WI
Purchasing Mgr	ECOLAB INC	GA	Chemical Engineer	SERVPRO INDUSTRIES	TN
Pkg Mgr	ETHOX CHEMICALS LLC	SC	Distribution Supvr	SMITHERS OASIS USA	OH
Plant Mgr	FLEKSYS AMERICAN LP	PA	Plant Mgr	STANSON CORP INC	NJ
Prod Mgr	FULLER BRUSH CO	KS	Purchasing Agent	STOCKHAUSEN INC	NC
Director of Operations	GENERAL NUTRITION CORP	SC	Plant Mgr	TECHNICAL CHEMICAL CO	TX
Global Technical Sourcing SP	GOJO INDUSTRIES	OH	Mgr, Contract Mfg	THE DIAL CORPORATION	AZ
Pkg Proj Mgr	GOJO INDUSTRIES INC	OH	Sales manager	TUFOO TECHNOLOGIES INC	WI
Exec VP	GOULSTON TECHNOLOGIES INC	NC	Product Mgr	TWINCRAFT INC	VT
Vice President	H & P INDUSTRIES INC	WI	Purchasing Ageny	TWINCRAFT INC	VT
Dir Product Dev	HEWITT SOAP COMPANY INC	OH	Leading Pkg Engr	UNILEVEN HPC USA	IN
Exec VP & GM	HILLYARD ENTERPRISES INC	MO	Purchasing	UNILEVER	CT